

CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Public Works - Fleet Services

Vendor Name: Dobbs Equipment LLC

Address: 3005 Hanson St, Ft. Myers, FL 33916

Phone: 239-334-3627 E-Mail: karl.ross@dobbsequipment.com

Price: \$ 24,000.00 Account: 516-30511-534120-30 (Outside services) Fund: Fleet ISF

Description of item to be procured:
Repairs and maintenance of John Deere Construction Equipment

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

This vendor is the only authorized John Deere construction equipment dealer in the City of Cape Coral, Florida area.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

There are other vendors in the area that repair heavy equipment. However, they are not authorized for John Deere equipment. Dobbs is the only vendor in the southwest Florida area that can provide John Deere factory-trained technicians and OEM parts. This ensures that quality repairs are performed with quality parts.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Fleet Management will continue to research dealers and equipment repair companies that can offer timely, quality repairs and parts for John Deere branded equipment.

Fleet Manager's Signature: AG Forbes Date: 10/31/2024

Public Works Director's Signature: [Signature] Date: 11/14/24

Approval: Procurement Manager Wanda Koop (not to exceed \$50,000.00) Date: 11/15/24

Approval: City Manager _____ (not to exceed \$100,000.00) Date: _____

Council authorization required if exceeding \$100,000.00



JOHN DEERE

Worldwide Construction & Forestry Division
P.O. Box 8806, Moline, IL 61265-8806 USA
Phone: 239-209-1465 Fax: 239-487-1147
E-mail: hayesdean@johndeere.com

Dean Hayes
MPSO Manager, Product Support Operations

August 19, 2024

To: City Of Cape Coral

Dobbs Equipment Inc. is a Sole Source Provider for John Deere and Hitachi Construction Equipment Dealership. The Nortrax area of responsibility in Florida includes Miami-Dade, Monroe, Broward, Palm Beach, Martin, St Lucie, Okeechobee, Indian River, Collier, Hendry, Lee, Glades, Charlotte, Desoto, Sarasota, Highlands, Manatee, Hillsborough, Polk, Brevard, Osceola, Orange, Pasco, Lake, Volusia, Sumter, Seminole, Pinellas, and Hernando.

Dobbs is the Sole Source Provider to perform service work on John Deere and Hitachi Construction Equipment and can provide factory-trained technicians to accommodate your service requirements. They are the sole source for John Deere Construction Equipment and Hitachi Construction O.E.M Parts and Service in Central and Southern Florida.

If you need further assistance please contact me though a Dobbs dealership location or at my cell phone 239-209-1465.

Regards,


Dean Hayes



TO: Wanda Roop, Procurement Manager

FROM: Damon Grant, Assistant Public Works Director *DG*

DATE: November 8, 2024

SUBJECT: Dobbs Equipment, LLC Purchase Order Requisition V# 858
John Deere Construction Equipment Sole Source

Background:

Dobbs Equipment, LLC is a sole source vendor for John Deere construction equipment. Dobbs provides factory-trained technicians for warranty and repair services on John Deere construction equipment.

Recommendation:

Fleet Services would like to open a purchase order with Dobbs Equipment, LLC for up to \$24,000.00. This purchase order will cover anticipated maintenance and repair of John Deere equipment in the City of Cape Coral's fleet through fiscal year 2025.

Funding Availability:

Fleet Operations/ Outside Services account - 516-30511-534120.
Funding is available through Fleet Internal Service Fund-
These costs are then billed to the department that owns the asset.

DG/va

Attachments: Dobbs Sole Source Form
Dobbs Sole Source Letter

c: AJ Forbes, Fleet Manager AJF
Alicia Pearce Smith, Public Works Business Manager *APS*
Milagros Rosario, Senior Buyer